

### **About STAND**







 The industry is represented through The Grocery Suppliers of Norway (DLF)

Trade association for manufacturers and suppliers of branded products in grocery and food service sector

 The trade is represented through Norwegian Grocery Sector's Environmental Forum (DMF)

Coordinating common challenges linked to sustainable transport, and reduced environmental impact



# **STAND** mandate (extraction)

- Contribute to the efficiency and cost reductions of the flow of goods, from manufacturer all the way to consumer
- · Based on an overall view, initiate and work with tasks of common interest to the supply chain
- Develop recommended standards and guidelines. Is legally binding only when referred to in the commercial agreement between supplier and customer
- The guidelines have been prepared for use in Norwegian retail. For use in other channels (convenience, e-commerce, catering) this must be explicitly agreed between the parties
- The work in STAND is based on tasks approved by DLF and DMF
- The parties must cover their own expences for joining STAND
- Projects are funded by 50/50 from industry and trade



### **STAND-framework is...**

- A living document
- A result from projects with clearly defined goals and cost/benefit assessments
- Quality ensured and approved by DLF and DMF
- Agreed upon by all parties involved
- Predictable amendments are implemented with approved warning deadlines
- Coordinated with other standardization bodies having standards valid to retail industry
- · Open and common to the retail industry, and at all time within the rules of excisting competition act
- Developed according to environment regulations set by the authorities, etc.
- Developed for the purpose of being included in the delivery agreements between the parties
- Published on www.stand.no



## This is www.stand.no



#### Product development

- Designing a Consumer Unit (CU), Stock Keeping Unit (SKU), Distribution Unit (DU), packaging material
- Stock Keeping Unit (SKU) and Distribution Unit (DU) labelling requirements
- · Total shelf life of a product
- · Tracking, recall, withdrawal



#### Production

- Total shelf life of a product requirements, allocation
- Valid pallets, packaging material
- Traceability, labelling
- Stock Keeping Unit (SKU) and Distribution Unit (DU) labelling
- Distribution Unit (DU) construction



#### Assortment

- Master data registration, product presentation
- Listing, forecasts, delivery confirmation
- Order and delivery
- Product images and product control measurement
- Routines for notified and unannounced delays
- · Evaluation of new products



#### Order

- EDI, Order, -confirmation, Exchange Agreement
- Bilateral agreement for allocation of total shelf life for a product
- · Delivery capability assessment



#### Delivery

- EDI, Despatch Advice, Exchange Agreement
- Assesment of shelf life for a product
- Valid pallets, palletizing, packaging, labelling
- Controls performed on a delivery, returns
- Tracking, recall, withdrawal
- Monitoring service level



#### Settlement

- EDI, Invoice, Exchange Agreement
- Monitoring service level



#### Tracking

- Traceability, traceability information, labelling
- Develop internal contingency routines
- · Tracking, recall, withdrawal

- Process-oriented framework supporting the physical as well as the logical value chain
- Available in Norwegian and English, for PC, laptop and mobile phone
- Animations giving a general view of what STAND is about, as well as detailed descriptions of selected tasks
- SEARCH-functionality for quick access to requested information
- · Selected documents for download makes it possible to prepare and customize own documentation
- Support team available through e-mail <u>support@stand.no</u>



# Some benefits achieved by use of STAND framework

- Give extra time in negotiations to focus on construktive discussions on growth and added value for the best of the consumer
- Contributes to efficiency, rationalization and optimization of the flow of goods and information
- Optimize interaction between the parties, and contributes to reduced costs and environmental impacts
- Reduce food waste and increase service level through requesting to
  - Move as much as possible of the total shelf life of a product to retailer and consumer
  - Increase use of dynamic shelf life increases the total shelf life of a product
  - Increase measurement of used shelf life in each part of the value chain
  - Optimize packaging material
- Ensure efficient logistics and handling through standardized module based transport units
- Simplifies handling of reclaims and returns by defining clear roles and responsibilities
- Reduce trip costs for transport through standardised approved pallets and load carriers
- Reduce ressources spent on measuring service level through common definitions and methods of measuring



# Some benefits achieved by use of STAND framework

- Framework for labelling Stock Keeping Unit (SKU) and Distribution Unit (DU)
  - Reduces costs of errors for shipment and goods receipt
  - Improves traceability
  - Contributes to faster flow of goods, improved service level, and reduced capital binding
- Common routines for tracking, recall and withdrawal
  - Enables surgical (precise) recall and withdrawal
  - Reduces the extent of the incident
  - Results in a faster and cheaper recall/withdrawal, for all parties involved
- Framework for designing of Consumer Unit (CU), SKU and DU
  - · Reduces the physical volume on all packaging levels, which in turn contributes to a reduced transport and stocking volume
  - Ensures that designing of packaging material is adapted to retail industry demands and requirements, including retailer and consumer
- Contributes to a successful launch of new products and assortment changes, ensures correct masterdata at correct time, optimizes use of resources and increases sales
- Use of electronic trading documents (EDI)
  - Reduces transaction cost for order, order confirmation, despatch advice and invoive
  - Enables tracking of deliveries
  - Enables tracking information to be exchanged between the parties





### Efficient supply chain

Cost reduction

Sustainability

Food safety

Benefits to society

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